



SAP® Certified
Integration with SAP Applications

SAP® Certified
Mobile App



The advanced Configure-Price-Quote
solution for companies using SAP
configuration and pricing.

Configit — Quote®

A Dedicated CPQ Solution



Configit Quote provides a **user-friendly CPQ solution** ideal for:

- Sales Professionals
- Resellers and Partners
- Customers (B2B + B2C)

This Configure-Price-Quote solution allows users to confidently and effectively match customer requirements to complex product offerings.

Configit Quote Portal is integrated to Salesforce Sales Cloud, or can be used as a standalone CPQ system.

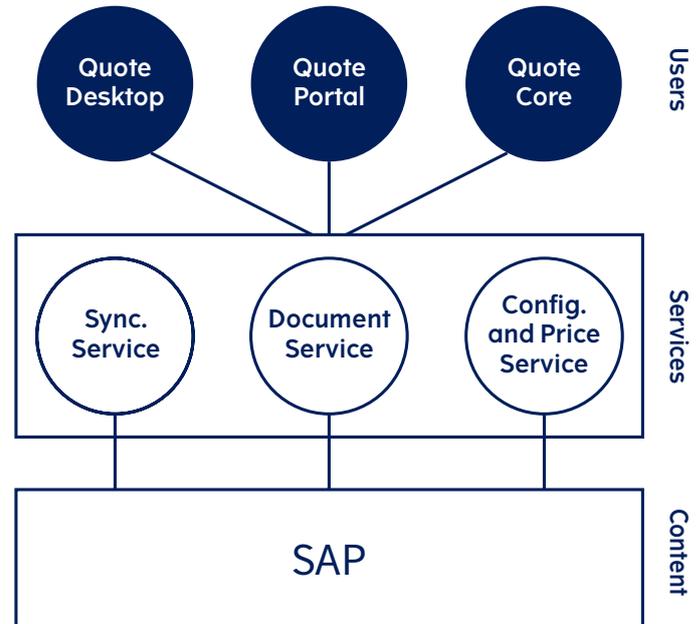
Offline, Online, Anytime, Anywhere

Configit Quote provides configure-price-quote functionality with full mobility. **Quotes can be created anytime, anywhere**, always use authoritative data from SAP.

Configit Quote Desktop, for users who require permanent and unlimited access to their quote package, provides complete CPQ functionality **online** and **offline** on tablets or laptops.

Configit Quote Portal is integrated with **Salesforce Sales Cloud**, and provides platform independent CPQ from mobile devices, whenever you're connected to the Internet.

To serve the needs of diverse client-facing applications, **Configit Quote Core** delivers SAP configuration and pricing for e-business and CRM platforms.



Ease of Use

Configit Quote is designed as an intuitive productivity tool with easy to use:

- Product selection guides
- Configuration visualization
- Flexible quote templates

Collaboration, revisions and support for gestures are some of the techniques used to make quoting related SAP content easily accessible.

Quote for SAP can also be used to interactively **capture customer requirements** and to provide immediate feedback about product options and pricing.

Cost Savings

The inquiry-to-order process for configurable products can be very costly. **Reducing** the average time and resources used per quote and **increasing** the average accuracy of quotes means significant cost savings.

Configit Quote **eliminates errors** and resource consumption linked to:

- Double maintenance of sales relevant data
- Manual proposals and editing
- Reconciliation of proposals with quote and order creation in SAP

Approval Workflows

Approval workflows in Configit Quote safeguard your profit margins while ensuring that specific customer requirements are met, without inhibiting your sales process. With Approval workflows, you define the rules that automatically trigger quote approvals, such as discount thresholds or non-standard product option requests. The system will then ensure that the necessary reviews and approvals are fulfilled during the quote lifecycle.



Certified Data Integrity

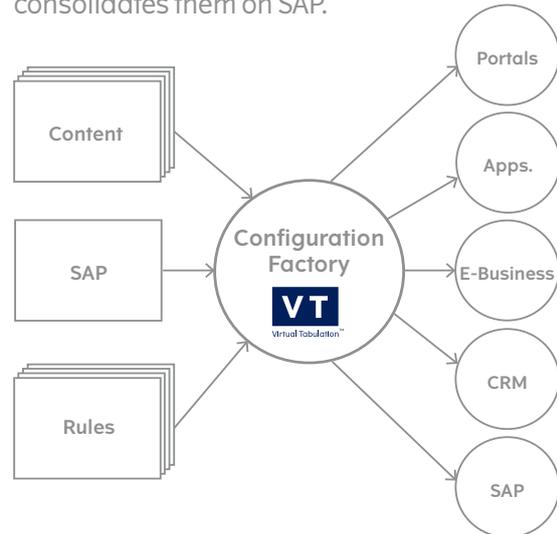
Data is maintained centrally in SAP and remains **uncompromised and free from errors** caused by double maintenance of data sets.

Data and rules are always pulled from SAP and used to produce content that is returned from Configit Quote back to SAP in the shape of quotes.

When offline users reconnect to the Internet, they are **automatically synchronized** with the latest updates in SAP.

Converge, Consolidate, Share

Configit Quote acts as a hub that converges multiple data sources into a powerful quoting platform and consolidates them on SAP.



About Configit

Configit's core technology is based on extensive research in formal verification of hardware, software and constraint solving.

All Configit products are based on the patented technology Virtual Tabulation. This technology redefines what is possible to achieve with configuration and powers software to handle complex configuration challenges in ways that are both profitable to business and easy to use.

Legal notes.

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