



SAP® Certified
Integration with SAP Applications

SAP® Certified
Mobile App



The advanced Configure-Price-Quote
solution for companies using SAP
configuration and pricing.

Configit — Quote®

A Dedicated Quoting Solution

Configit Quote provides a **user-friendly interface** ideal for:

- Sales Professionals
- Resellers and Partners
- Customers (B2B + B2C)

This Configure-Price-Quote solution allows users to confidently and effectively match customer requirements.

Test Configit Quote on your organization's SAP data.
Download a demo version at **www.configit.com**.

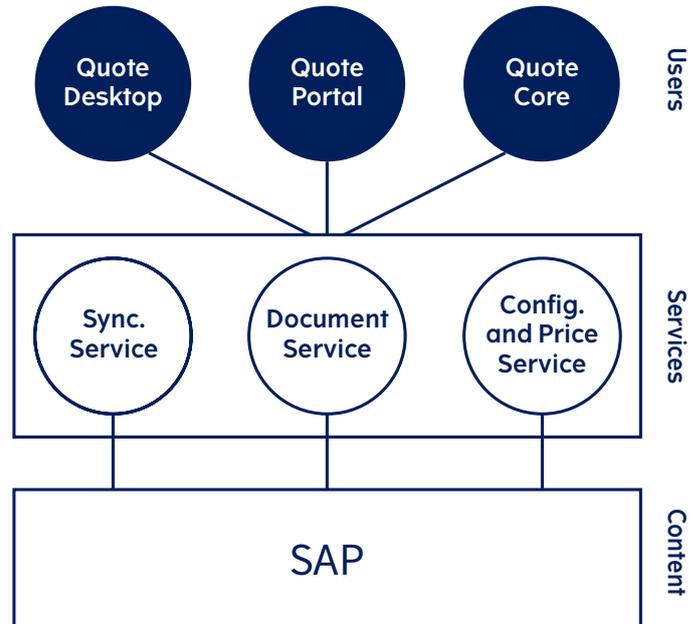
Offline, Online, Anytime, Anywhere

Configit Quote provides SAP-quoting with full mobility. **Quotes can be created anytime, anywhere** and always using authoritative data from SAP.

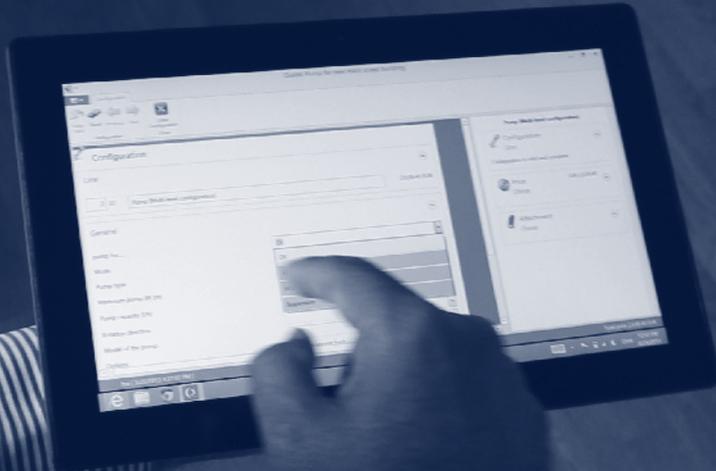
Quote Desktop, for users who require permanent and unlimited access to their quote package, provides complete functionality **online** and **offline** on tablets or laptops.

Quote Portal provides platform independent access to the quoting package whenever you are connected to the Internet.

To serve the needs of diverse client-facing applications, **Quote Core** delivers SAP configuration and pricing for e-business and CRM platforms.



Ease of Use



Using best practices from Microsoft Office applications, Configit Quote is designed as an **intuitive productivity tool** with easy to use:

- Product selection guides
- Configuration visualization
- Flexible proposal templates

Collaboration, revisions and support for gestures are some of the techniques used to make quoting related SAP content easily accessible.

Quote for SAP can also be used to interactively **capture customer requirements during meetings** and to provide immediate feedback about product options and pricing.

Cost Savings

The inquiry-to-order process for configurable products can be very costly. **Reducing** the average time and resources used per quote and **increasing** the average accuracy of quotes means significant cost savings.

Configit Quote **eliminates errors** and resource consumption linked to:

- Double maintenance of sales relevant data
- Manual proposals and editing
- Reconciliation of proposals with quote and order creation in SAP

Control

Configit Quote helps **manage and control the quoting process**. Approval workflow triggered when discount limits or special engineering requirements appear in individual quotes helps **safeguard the profit margin**.



Certified Data Integrity

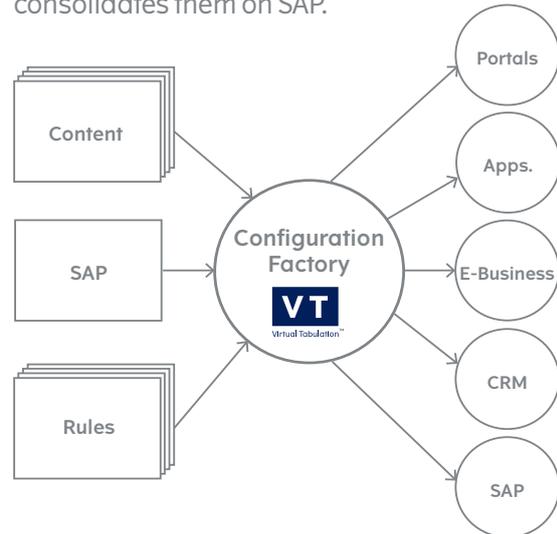
Data is maintained centrally in SAP and remains **uncompromised and free from errors** caused by double maintenance of data sets.

Data and rules are always pulled from SAP and used to produce content that is returned from Configit Quote back to SAP in the shape of quotes.

When offline users reconnect to the Internet, they are **automatically synchronized** with the latest updates in SAP.

Converge, Consolidate, Share

Configit Quote acts as a hub that converges multiple data sources into a powerful quoting platform and consolidates them on SAP.



About Configit

Configit's core technology is based on extensive research in formal verification of hardware, software and constraint solving.

All Configit products are based on the patented technology Virtual Tabulation. This technology redefines what is possible to achieve with configuration and powers software to handle complex configuration challenges in ways that are both profitable to business and easy to use.

Legal notes.

This brochure is © Copyright Configit A/S and may not be distributed without permission from Configit.

This presentation is strictly confidential and only intended for those receiving this directly from Configit.

Configit, the Configit logo, Virtual Tabulation, Configit Model, Configit Quote, Configit Ace, Configit Runtime and other Configit product names are trademarks or registered trademarks of Configit A/S. All other product and service names mentioned and associated logos displayed are the trademarks of their respective companies.



Configit — Quote[®]

UK:	+44 333 088 0001
USA:	+1 770 302 6870
Denmark:	+45 7022 6700
Germany:	+49 2173 1699648
China:	+86 21 6085 2031